

## Zybra "Refer a Friend" Terms & Conditions

### 1. What is Referral(plural referrals)? Referral is a Lead

- Who completes full payment for any of the Zybra's Paid Subscription
- Who is shared by a existing Zybra Customer via Referral Section in Zybra Mobile App during the validity of the scheme
- Who is not an existing subscriber of Zybra
- Who is not registered for Trial on Zybra(Mobile/Web) after 31st Aug 2020

### 2. Validity

- From - 20 March 2021(or date of announcement which ever is later)
- To - 30 April 2021
- Validity applicable to sharing leads and completion of full payment of subscription by the leads

### 3. Who can participate?

- Subscribers with any of the active paid subscription

### 4. Who cannot participate?

- Zybra Employees and their relatives/family members cannot participate in this offer
- Any partner/distributor/dealer or their relatives/family members cannot participate in this offer

### 5. How to refer?

- Customers willing to participate in the offer can refer and share leads only via Zybra Mobile App, referral section

### 6. Referral Rewards

<b>1 referral</b>	<b>₹ 500</b>
<b>3 referrals</b>	<b>₹ 1800</b>
<b>5 referrals</b>	<b>₹ 3500</b>
<b>10 referrals</b>	<b>₹ 8000</b>
<b>20 referrals</b>	<b>₹ 18000</b>
<b>25 referrals</b>	<b>₹ 25000</b>

\*referral/referrals is defined in point 1

Example 1 : If a customer gives 24 referrals he/she will get - ₹ 18000

Example 2 : If a customer gives 10 referrals he/she will get - ₹ 8000

Example 3 : If a customer gives 2 referrals he/she will get - ₹ 500

**7. Disbursement of Rewards**

- Rewards would be disbursed in the month of May 2021
  - The disbursement of Reward would only be done into the Current Account of Company invoiced by Zybra previously
  - The disbursement of Rewards cannot be divided among multiple companies
  - Rewards are non - transferable to any entity/person
  - Rewards can be converted to Subscription Plan only with prior approval from registered email address
  - Only one out of the awards listed in the above table would be applicable to the customer.
8. In case of same lead from multiple customers, the lead which was shared first will be taken into consideration and in case of conversion the referral will be counted into the customer who referred the lead first
9. In case the lead is already a paid Customer of Zybra, it will not be counted in the programme
10. **Right to Cancel Program or Change Terms.** Zybra Private Limited reserves the right to cancel the Refer-a-Friend Program or to change these Terms & Conditions at any time in its sole discretion. Any unclaimed Referral Credits will be forfeited at that time.
11. In case of any fraudulent use of the program, Zybra Private Limited holds the right to cancel customer participation from the program and withdraw the program without notice if required